



nippondata

CLIENT OVERVIEW

Recognised as 2nd Largest electrical company in the world. It has four dedicated plants in India, widely spread approx. 25 branches cum warehouses. A leading provider of high quality services in public and private sector.

CLIENT

Leading Electrical Company of India

INDUSTRY

Electrical Company

SERVICE OFFERING

Newton ERP

CASE STUDY



Electrical Case Study

organise your plants by newton

Business Challenge:

- Used to take a lot of time to get the consolidations at corporate levels – Related to Stocks, Financials, Sales, out standing's etc...
- Credit Controls & Approvals
- Price Controls & Approvals
- Costing of Product
- Complex Tax Structure (being in Multiple States – Pre-GST)
- Outstanding & Credit Notes to Customers
- Scheme Control
- TOD Control
- Supply Chain Management as Multiple Locations are there
- Sales People Expenses, Business, reporting, Tour Plans, Collection Plans
- Division wise profitability
- Wastages, rejections on production floor
- Extra Material Consumptions
- Cost of Production batch
- Cost of machine Maintenance

Business Solutions:

- Now at a Click, the Client gets the consolidated Financials, Stocks, Sales, Outstanding, Expenses etc. as the solution is provided for all the Functions at all the Locations.
- The solution / system was provided in a manner that it was easy to Train and Implement at so many locations.
- Optimized efficiency of highly complex operations
- Improved internal and customer communications
- Supported growth
- Eliminated excess data entry
- Eliminated manual record keeping tasks, removing, redundant data entry and the unavoidable recoding mistakes inherent in patchwork systems
- Improved inventory control and tracking with Engineering change order flexibility
- Simplified budgeting and capacity planning with forecasting

This roadmap was based on an Electrical products Manufacturing Organisation which are using our Newton ERP solutions to organise their electrical plant assets, in order to maintain the data and reduce the work-load and management issues. Our Newton Business Product solutions solved all the relevant issues of the Organisation like Costing, Credit Controls and Approvals, and every stock related issue.