nippondata

CLIENT OVERVIEW

The client is a leading Agro Company with a large presence in India. It is a pioneer in manufacturing Agro products and services. It has large manufacturing units spread across seven different locations in India.

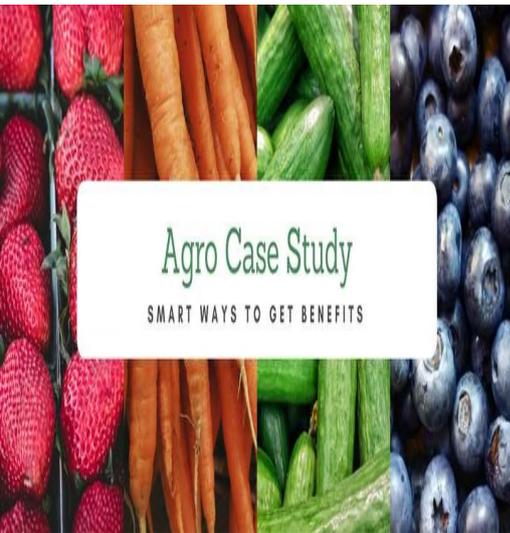## CLIENT

One of the biggest agro companies in India

INDUSTRY

Agriculture

SERVICE OFFERING

We provide client well-defined processes for handling development and production support.

Client Challenges:

- Crop Year wise Stocks
- Mandi - Market Place wise Costing
- Bardana / Packing material Stocks
- Saudas / Contracts with Customers / Vendors
- Seasonal & Non-Seasonal Purchase Process
- Integration with Weigh Bridge
- Contract Labours
- Stocks at Multiple Locations – Consolidated & location wise
- Cost of Composition after Blending
- Freight Bill Passing
- Landed Cost of Materials
- Expiry Dates
- Batch / Back Tracking
- Wastage in Processes
- Rejections in Processes
- Cost of Utilities
- Maintenance of Machines
- Budgets v/s actual – Expenses / Budget Heads / Cost Centres
- Stock at Depots / Branches / CNFs
- Credit Controls
- Sales through Agents, Dealers, Stockiest, CNFs, Distributors etc.
- Export Cost Sheet / Actual.

Business Solution:

- Improve planning and scheduling through ERP deployment
- Accommodate higher transaction volumes than their current system was able to process
- Integrate raw materials with production orders and scheduling
- Automatic generation of purchase orders based on firm requirements
- Process manufacturing capabilities like lot number tracking, expiration date management and product recalls

This roadmap was based on the client agro industry who was using his existing ERP software at multiple locations globally. Because of multi-location and multi-installation Nature, the administration and support costs were very high. Due to the high volatility of enterprise solution market, there was difficulty in recruiting and retaining IT talents. Added to it, the rapidly changing technology trends were making it all the more difficult to keep updated with the latest technology and trends in IT. There was an urgent need to have a resource pool of trained resources and to reduce the total cost of ownership.